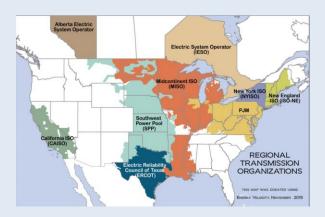


REGIONAL TRANSMISSION ORGANIZATION (RTO) MARKET OPERATIONS

Generator Dispatch

- All electricity markets in the USA use Day-Ahead and Real-Time markets to schedule energy on the Bulk Electric System
- Creates both nodal and zonal Locational Marginal Pricing
- ISOs are required to procure energy at the lowest cost to consumers while respecting transmission limits & reserve requirements
 - Least cost dispatch
 - Daily "auction" for schedule results in Day-Ahead prices



Source: FERO



3

DAY-AHEAD AND REAL-TIME SCHEDULING

Generator Operations

- RTO runs Day-Ahead market to schedule all generation expected based on ISO's load forecast for the day
 - Generation then scheduled based on offers made into this market
 - All generation must offer into the market as a capacity resource
 - This differs in RTOs with more flexible capacity requirements
 - Day-Ahead prices for all locations for 24-hour day are then calculated
- This is communicated to plants to schedule operation accordingly
- Real-Time market or "Balancing" responds to actual market conditions in 5-minute intervals and ISO dispatches generation accordingly
 - Real-Time similarly calculates pricing for all locations for 24 Hours



CAPACITY MARKET

Capacity Markets in ISO Regions

- Multiple ISO regions use capacity markets to procure forward capacity commitments from generation resources
 - This includes ISO-NE, NYISO, PJM, MISO
 - Some use Annual procurement (PJM) while others use seasonal e.g. NYISO/MISO
- PJM procures capacity three years ahead on a June 1 - May 31 delivery year
- Forward knowledge of prices allow for clarity of future revenues, incent building of new plants, uprates, or ways to reduce in peak periods
- Procurement focused on peaks during each season, depending on location

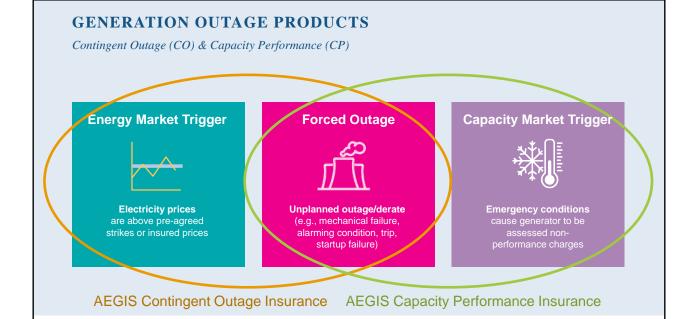
Legend MAAC
EMAAC LDA
SWMAAC LDA
WMAAC LDA
Other LDAs

PJM Locational Deliverability Area Map

AEGIS 2023 POLICYHOLDERS' CONFERENCE

📤 AEGIS 2023 POLICYHOLDERS' CONFERENCE

5



CONTINGENT OUTAGE (CO) INSURANCE OVERVIEW

- The product has a double trigger that indemnifies power producers against a financial loss due to an unplanned outage/derate during price spikes in power markets
- Unplanned outages and derates are defined by NERC GADS codes (U1, 2, 3, SF and D1, 2, 3)
- The policy payout is calculated by comparing actual prices to the Insured Price multiplied by MW lost and length of unplanned event
- Product is bespoke and the Insured Price, deductible, and coverage period is selected by the Insured
- Claims settlement: simple mathematical calculation using publicly available data, no claim adjusters
- AEGIS actively sells CO product in most US regions: NY ISO, New England, PJM, SPP, ERCOT, MISO, California (to come)



7

CONTINGENT OUTAGE INSURANCE

<u>The Exposure:</u> All generators have exposure due to the DA and RT market. Further, any generator with contracted power sales or tolling agreements have more acute exposures given the guarantees contained within those contracts

The Challenge:

- Traditional Business Interruption coverage includes a waiting period deductible. Based on plant technology, waiting periods are ranging from 60-120 days. CO policy doesn't have waiting periods
- Extra expense replacement power cost is an exclusion under BI policies
- Traditional Property Insurance covers a mechanical breakdown event, CO policy doesn't have this limitation

<u>The Charge:</u> Should all generators consider Forced Outage / Contingent Outage Insurance as part of their traditional risk transfer portfolio? How does this change for regulated vs. non-regulated generators?



CO CASE STUDY

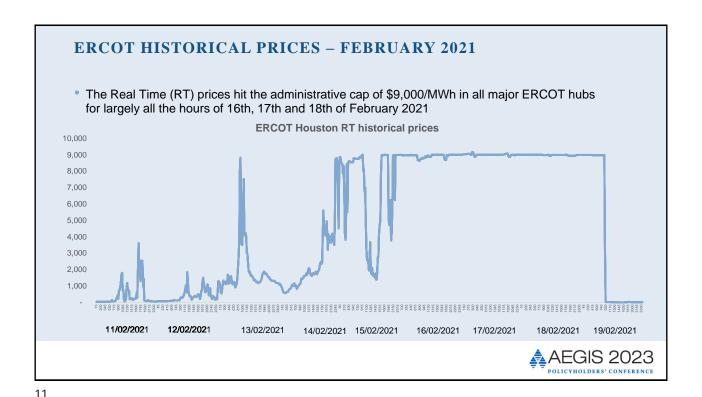


q

IMPACT FROM STORM URI

- The extreme cold hit Texas in the second week of February 2021 and by 13th of February 2021 prices were touching the \$9,000/MWh administrative cap level
- The system started showing weakness when 185 generating units, including gas and coal-fired power plants, tripped offline during the winter storm
- The grid operator said that about 46 gigawatts of natural gas, coal and wind generation wasn't working — roughly 40% of what it had expected to be available
- The aftermath of the event was bad resulting in \$16 billion in charges for the generators that were not available
- The grid operator was facing a \$2.5 billion shortfall as more than a dozen companies faced default





CO CLAIM EXAMPLE

Storm Uri

- A 100MW power plant in the ERCOT Houston region bought a one year (Jan-Dec 2021) CO policy. It suffered from an unplanned outage from 02/17/21 00:00 to 02/18/21 at 23:59 due to a tube leak. The policy covered 7x24 period (i.e. all hours during the day). The policy had no waiting period, but a \$2mm aggregate deductible. The limit on the policy was \$50mm. The strike was \$30/MWh. The realized prices were below. The policy settled on the difference between average realized daily prices and the insured price
- The final payout was: \$21,528,000+\$21,499,200-\$2,000,000 = \$41,027,200

Price \$	02/17/2021	02/18/2021
Average realized daily price	9,000	8,988
Insured price	30	30
Difference	8,970	8,958
Hours covered	24	24
MW covered	100	100
Daily payout	21,528,000	21,499,200



CAPACITY PERFORMANCE (CP) INSURANCE OVERVIEW

- The product has a double trigger that indemnifies power producers against a financial loss due to an unplanned outage/derate during a declared emergency action by the ISO
- Unplanned outages and derates are defined by NERC GADS unit data
- The MAX penalty amount is calculated by multiplying the Net CONE * 365 * committed capacity * 150%
- The \$ penalties currently are:
 - ~\$3,000/MWh in PJM
 - \$3,500/MWh in New England, climbing to \$5,455/MWh by 2024
- The limit purchased is typically set to the exposure of a single plant with the largest exposure within the portfolio. The marketplace and cost is prohibitive to purchasing the full exposure across multiple plants
- Claims settlement: simple mathematical calculation using publicly available data, no claim adjusters
- AEGIS actively sells the CP product in PJM and New England



13

INSURING CAPACITY MARKET EXPOSURES PJM Capacity Performance Revenue vs Non-Performance Charges ATSI PSE&G **Capacity Market Trigger** \$204 ComEd RTO \$196 **EMAAC** \$140 **BGE** \$166 **Emergency conditions** cause generator to be ssessed non-performance charges for not meeting Expected Performance \$200 CP Revenue = \$10s/MW-day CP Non-Performance Charge = \$1,000s/MW-hour **Emergency conditions** cause generator to be assessed non-performance charges for not meeting Expected Performance AEGIS 2023 POLICYHOLDERS' CONFERENCE

CP CASE STUDY



15

WINTER STORM ELLIOTT IMPACTS IN PJM

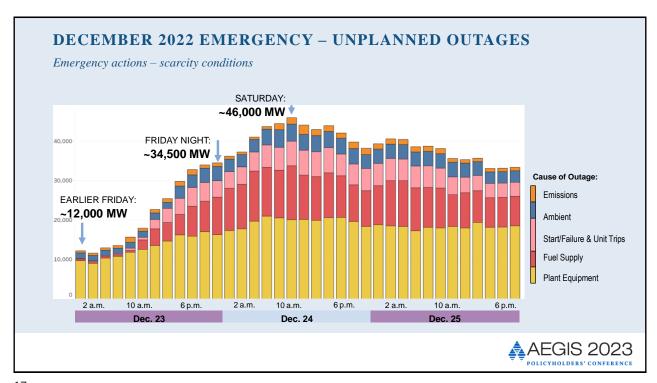
Capacity Market Impacts

- Widespread cold weather was observed across the Midwest & Northeast United States over December 23-25th 2022
- Coldest wind chill ranged from -50 F to -5 F in Midwest & NE
- Unusual load levels during holiday weekend
 - Contribution to issue included natural gas procurement
- Load came in much stronger than forecast
 - Forecast load around 125 GW, actual load peaked at 140 GW
- All-time peak for holiday weekend occurred over period



Source: NOAA





CAPACITY PENALTY IMPACTS FROM ELLIOTT

Penalties assessed to resources in PJM from the events of the storm

- PJM is assessing \$1.8 billion in gross penalties to generators throughout 2024
 - Driven by Emergency Event penalties across footprint on Dec-23/24
 - Paid back in bonus payments to overperforming generators
 - Spread across roughly 200 market participants
- Multiple bankruptcies declared in Apr 2023 after charges were assessed
 - Complaints issued by many generators in Illinois to FERC
 - Lincoln Power (IL) assessed \$39 million for two plants
- PJM required significant collateral posting from many participants to handle penalties
- Wind & solar also effected significantly
 - Some wind farms with low temperature lockouts were unable to perform
 - Most events on 12/23 occurred during evening, meaning solar could not perform during those evening & morning hours



OBTAINING GENERATION OUTAGE TERMS

<u>Stakeholders:</u> Often times, trading and origination falls outside of the insurable risk management group. Organizational savvy is key to connecting the right stakeholders in the organization

Assets/Commercial Outlook: Assembling a team of risk, operations, regulatory, legal, and trading will be important to review the outlook for the plants/units and the exposure that is present

Is the company long/short on power for Summer/Winter periods?

Are units being retired?

Is there contracted power that needs to be covered?

Do regulators look to risk transfer vs. rate base to recover Forced Outage exposures?

Broker: AEGIS requires a Surplus Lines Broker to transact cover

Expertise: Remove the mystique around this cover. Brian and Rob will gladly represent all opportunities



19

INFORMATION REQUIRED FOR QUOTATIONS



Historical Outage History

Typically provided through exporting from NERC Generation Availability Data System (GADS). Optimal information is up to 5 years of unencumbered, "event level" GADS data by component.



Condition of Assets

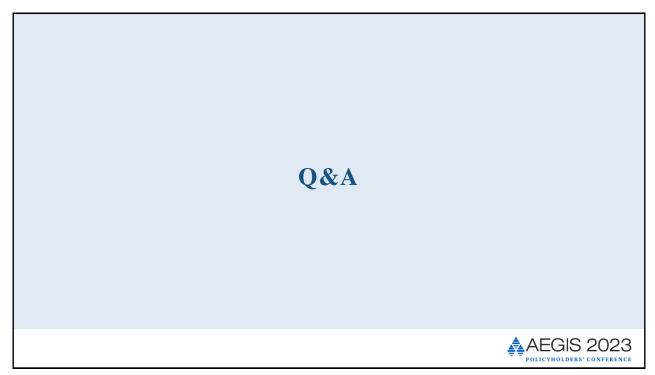
Most recent property and boiler and machinery (B&M) insurance risk survey reports.



Basis of Loss Exposure

- Is the plant/portfolio exposed to a capacity commitment?
- Capacity market LDA or Capacity Zone to be covered?
- Preferred limits?
- Deductible appetite?







APPENDIX



23

CAPACITY PERFORMANCE MODEL

Capacity Performance in PJM

- Generators are required to offer into the Day-Ahead market every day (barring outage)
- Generators are also expected to perform when called during emergency events
 - Also known as Performance Assessment Intervals
 - Typically occur on hottest or coldest days of the year
 - Could be driven by local transmission issues e.g. June 15, 2022
- Penalties for non-performance are around \$3,000/MWh depending on location
- Unavailability for an 8-hour emergency event could result in \$10-\$12-million-dollar loss for a 500 MW plant

Source : PJM State of the Market Report 2022



ENERGY SETTLEMENTS

Day-Ahead and Real-Time

- Day-Ahead schedules are financially binding for all market participants
 - For example, if a generator trips offline, a DA schedule for 50 MW must be bought back at real-time price
 - 50 MW * \$100 DA LMP = \$5,000
 - 50 MW * \$200 RT LMP = \$10,000
 - (50*\$100) (50*\$200) = \$5,000 net loss for Hour
- Additional energy pricing risk comes in form of congestion pricing
 - Each node has individual settled price based on transmission constraints
 - Transmission constraints are physical limits to transferring power on the infrastructure of the grid
- A generator in Chicago may have a delivery point in NJ, but will always be paid the price at the generator's node
 - The difference between locations is the "congestion" pricing of the system
 - Additional hedging mechanisms exist to mitigate this risk

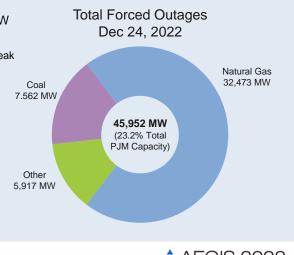


25

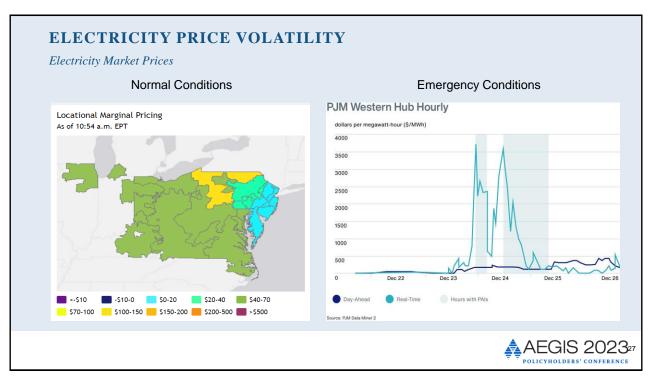
OUTAGE IMPACTS ACROSS FOOTPRINT

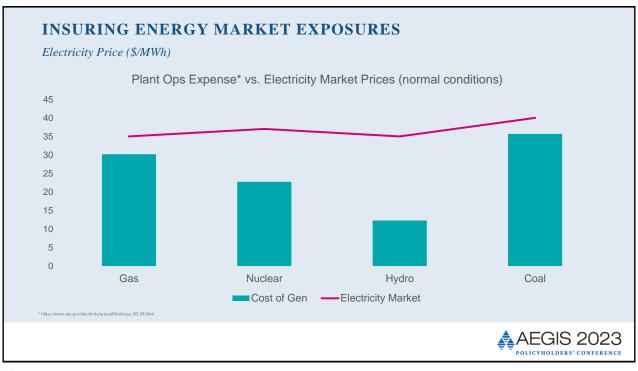
Peaked at 46 GW forced out during December 24

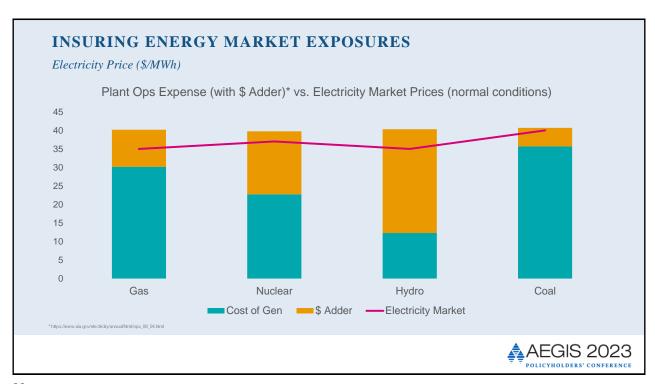
- Total fleet installed capacity is approximately 186 GW
 - Additional demand response available as well
 - At peak, total of 57 GW were unavailable for morning peak
- In addition, 6 GW of generation late to start on 12/24
- Heavily driven by gas procurement
 - Christmas holiday over weekend led to 4-day gas day as 12/26 was a holiday
 - Gas must be procured in 4-day block leading to inflexible spot market on 12/23 and 12/24
 - Most gas must be procured prior to DA market close on 12/23 so significant uncertainty remained

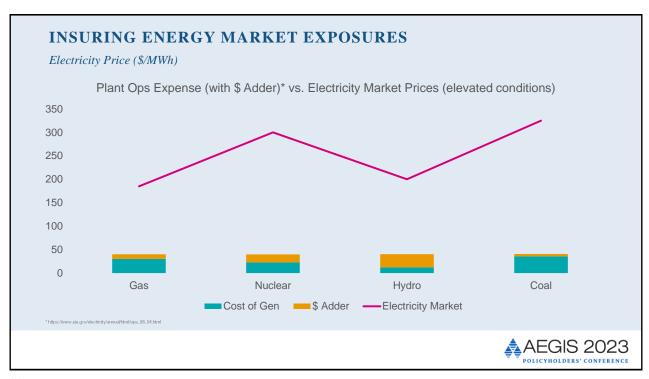


AEGIS 2023









INSURING CAPACITY MARKET EXPOSURES

CP and PFP Resources (PJM & ISO-NE)

- Generator gets capacity payments
- Generators must meet their commitments to deliver electricity to meet power system emergencies
- Generator has outage/derate risk
 ~\$3,000 per MWh

LDA NAME	NetCONE (ICAP)	PAI Charge Rate*	PAH	PAH @ 100MW
ATSI	249.81	253.97	\$3,047.68	\$304,768
BGE	208.38	211.85	\$2,542.24	\$254,224
COMED	270.6	275.11	\$3,301.32	\$330,132
DAY	234.48	238.39	\$2,860.66	\$286,066
DEOK	239.9	243.9	\$2,926.78	\$292,678
DPL-SOUTH	251.56	255.75	\$3,069.03	\$306,903
EMAAC	276.68	281.29	\$3,375.50	\$337,550
MAAC	261.22	265.57	\$3,186.88	\$318,688
PEPCO	256.39	260.66	\$3,127.96	\$312,796
PPL	265.43	269.85	\$3,238.25	\$323,825
PSEG	284.51	289.25	\$3,471.02	\$347,102
SWMAAC	232.39	236.26	\$2,835.16	\$283,516
RTO	261.1	265.45	\$3,185.42	\$318,542

*PAI Charge Rate is the (Net Cone in ICAP / 30 / 12) x 365



31

WINTER STORM EFFECT ON POWER GRID RELIABILITY

Emergency actions – scarcity conditions

- Inaccurate forecasts of peak loads
- Severe spike in load (~135 GW)
- Low point was higher than any peak in a decade for Dec. 24
- High rate of unplanned outages (>46GW)
- Grid-wide generation emergencies

