

# MARINE CARGO

Protecting assets the world over



COMMERCIAL ADVANTAGE. MUTUAL BENEFIT

# DEPTH OF SPECIALIST KNOWLEDGE

## AEGIS London MARINE CARGO

**In today's world, risks are constantly evolving. AEGIS London, as a Lloyd's syndicate and as part of a long-established mutual insurance business, is able to plan effectively and manage the challenges this presents, providing continuity and security to our clients.**

We are one of over 50 businesses operating within the Lloyd's market, firms of highly experienced specialist underwriters who accept risk on behalf of a range of capital providers. Together, we form one of the world's largest commercial insurance and reinsurance brands.

The breadth and depth of specialist underwriting and broking expertise, brought together under one roof at Lloyd's, underlies why we are trusted to insure the world's newest, toughest and most complex risks.

Our business comes from all over the world, to London, because of Lloyd's.

We are strong in certain areas because we invest in understanding them. We then take these strengths, for instance in the actuarial, engineering and catastrophe modelling disciplines, and exploit them pragmatically for the good of our clients. We are also constantly looking for opportunities to bring a new, higher level of technical expertise to everything that we do.

The Lloyd's name may act as our calling card, but it is AEGIS London's growing reputation – our aspiration to be the best – that sticks in people's minds.

This reputation, of course, starts with our people. They forge and retain personal relationships with clients and teams are small so there is continuity of contact. This leads to an open culture, easy transfer of information, swift decision making and effective resolution of claims.

In Marine cargo, we offer more than 50 years of combined experience. Brokers and clients are now drawn to us by the depth of our specialised knowledge and the trustworthy reputation of our claims department.

Our knowledge grows year on year, not just because we take a deep interest in our clients' businesses but also because we travel the world over to see them. This helps us form the type of bond that could never be forged via email and, in turn, informs our understanding of the markets in which our clients operate and the type of cover that we are able to offer. It also forms the basis of longstanding personal relationships with clients and brokers alike.

Yet knowledge, of course, is only part of the story. We are also seen as a friendly place to do business, with a team that's direct and straightforward in its actions and which doesn't shirk responsibility



– one reason why we are often actively sought out to lead a slip. By offering that leadership, our clients can benefit from our technical expertise.

As for the future, we intend to build on existing specialisms – the most recent is stock throughput. We are always looking for ways in which we can serve our clients better.

# MARINE CARGO

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AEGIS London offers coverage for these classes of Marine cargo business:

**AIRCRAFT SPARES**

**ARMS/AMMUNITION/MILITARY EQUIPMENT**

**BULK OIL**

**EXCESS CARGO/STOCK**

**GENERAL CARGO**

**HI-TECH/ELECTRONIC EQUIPMENT**

**PHARMACEUTICALS/BIOTECH**

**PROJECT CARGO AND CONSEQUENTIAL LOSS**

**SATELLITES (UP TO PRE-LAUNCH ONLY)**

**STOCK THROUGHPUT (STP)**

Coverage is offered on a subscription basis only through a team with more than 50 years combined experience in underwriting cargo business. Together with a dedicated claims team, we provide specialised service to policyholders worldwide.



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